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Consulting Essentials is the perfect title for this book. I personally know Jeff and worked with him at a software company. He is a solid consultant, teacher and leader. This book is jam-packed with useful tools and practical experiences Jeff has included to articulate how to apply essential tools to being a good analyst and consultant.

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Jeff Kavanaugh is a Senior Partner at Infosys, one of the world's largest consulting firms with over \$10bn a year in revenue and a market cap in the 11-figures. He also serves as an Adjunct Professor at the University of Texas at Dallas and writes at JeffKavanaugh.net.

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Although less glamorous, over the last decade I have seen Jeff Kavanaugh make a similar impact on Fortune 100 corporate leaders, his consultants, and everyone that he meets. I was so excited to learn that Jeff has converted his experience into a book on core professional skills -- or as he likes to call them, Consulting Essentials.

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